# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## POINT OF SALE AND ORDER MANAGEMENT

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|---|---|---|
| Integrated credit card processing | ✔ | | |
| Supports multiple tenders | ✔ | | |
| Allow user definable tenders | ✔ | | |
| Allow split tender capability on invoice | ✔ | | |
| Cash drawer open & close procedures | ✔ | | |
| Allow petty cash transactions with security | ✔ | | |
| Search for items by SKU, model, description, SN | ✔ | | |
| Display item availability, location | ✔ | | |
| Display serial numbers | ✔ | | |
| Scan barcodes at POS | ✔ | | |
| Discount by line item or invoice | ✔ | | |
| Issue discounts by percent or dollar | ✔ | | |
| Max discount limits | ✔ | | |
| Specify sales person | ✔ | | |
| Specify more than one sales person | ✔ | | |
| Apply sales tax automatically | ✔ | | |
| Search for customers by multiple criterion | ✔ | | |
| Add new customer accounts at POS | ✔ | | |
| Import customers from 3rd party water analysis software | ✔ | | |
| Receive customer payments at POS | ✔ | | |
| Search for past invoices by multiple criterion | ✔ | | |
| Add freight charges to an invoice | ✔ | | |
| Issue store credits | ✔ | | |
| Issue a refund at POS | ✔ | | |
| Create and view special order items | ✔ | | |
| Create and view quotes | ✔ | | |
| Create an invoice from a quote | ✔ | | |
| Search for quotes by multiple criterion | ✔ | | |
| Place transaction on hold and recall | ✔ | | |
| Print cash receipts | ✔ | | |
| Print full size invoices (8.5 x 11) | ✔ | | |
| Add custom messages to receipts & invoices | ✔ | | |
| Create queues to manage orders | ✔ | | |

# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## INVENTORY MANAGEMENT

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Categorize inventory by product line | ✔ | | |
| Store and view item number and description | ✔ | | |
| Store and view unit of measurement | ✔ | | |
| Store and view item documents and photos | ✔ | | |
| Allow user defined fields for each item | ✔ | | |
| Store and view multiple suppliers for each item | ✔ | | |
| Store and view a location/bin for each item | ✔ | | |
| Store and view a shipping weight to each item | ✔ | | |
| Store and view a bar code number | ✔ | | |
| Support item kits/groupings | ✔ | | |
| Track items by serial number | ✔ | | |
| Allows multiple serial numbers per item | ✔ | | |
| Search for inventory items by multiple criterion | ✔ | | |
| Set min/max order levels per item/stock site | ✔ | | |
| Set seasonal reorder points by month | ✔ | | |
| View usage history for each item | ✔ | | |
| Unlimited associated items or aliases | ✔ | | |
| Track offline inventory (items not for sale) | ✔ | | |
| Manual adjustment of inventory quantities | ✔ | | |
| Audit trail of inventory adjustments | ✔ | | |
| Option to use FIFO, LIFO or Average cost | ✔ | | |
| Direct integration to general ledger | ✔ | | |
| Item grading to identify slow moving items | ✔ | | |
| Set retail price by store/location | ✔ | | |
| Assign price level based on multiple criterion | ✔ | | |
| Set prices based on a pre-defined margin | ✔ | | |
| Automatically discount items for time period | ✔ | | |
| Maintain discount history with effective dates | ✔ | | |
| Display discounts on invoice | ✔ | | |
| Load price lists/updates from a spreadsheet | ✔ | | |
| Update prices electronically from vendors | ✔ | | |
| Upload new items electronically from vendors | ✔ | | |
| Track and manage hazardous materials | ✔ | | |
| Conduct physical counts by stock site, bin, product line or item popularity | ✔ | | |
| Conduct manual paper or scanner counts | ✔ | | |
| Create count analysis reports | ✔ | | |

# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## REPORTS

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|---|---|---|
| Sales totals by day, week, month or year | ✓ | | |
| Sales totals for each register | ✓ | | |
| Sales by zip code and city | ✓ | | |
| Sales tax totals by day, month, quarter or year | ✓ | | |
| Top sales reps or cashiers | ✓ | | |
| Referral sales | ✓ | | |
| Top customers | ✓ | | |
| Number of items sold for each department or category | ✓ | | |
| List open quotes specified time of day, week, month or year | ✓ | | |
| Real-time inventory valuation | ✓ | | |
| Fast moving inventory report | ✓ | | |
| Item reorder list | ✓ | | |
| Item sales and purchase history | ✓ | | |
| Inventory turnover | ✓ | | |
| Hazardous Materials register | ✓ | | |
| Hazardous Materials maximum reporting | ✓ | | |
| Cash requirements | ✓ | | |
| Warranty claims | ✓ | | |
| Customer purchase frequency | ✓ | | |
| Customer purchase details for time period | ✓ | | |
| Customers purchase totals | ✓ | | |
| List open quotes by customer | ✓ | | |
| General journal report | ✓ | | |
| General ledger audit trail report | ✓ | | |
| Trial balance report | ✓ | | |
| Balance sheet report | ✓ | | |
| Income statement report | ✓ | | |
| 1099 vendor reporting | ✓ | | |
| Cash drawer reconciliation report | ✓ | | |
| Cost per advertisement | ✓ | | |
| Slow moving inventory report | ✓ | | |
| Serial number list | ✓ | | |
| Retail price changes | ✓ | | |
| Cost per inquiry/sales lead analysis | ✓ | | |
| Chart of accounts report | ✓ | | |
| Credit memo usage | ✓ | | |
| Backorder reports | ✓ | | |
| Sales by department, product line, employee | ✓ | | |
| Comparative income statement | ✓ | | |
| Cancelled transactions | ✓ | | |
| List open invoices by customer | ✓ | | |
| Customer list | ✓ | | |
| Top suppliers | ✓ | | |
| Floor planning summary and report | ✓ | | |

# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## REPORTS

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|---|---|---|
| Manual generation of purchase orders (PO) | ✔ | | |
| Create PO based on reorder points | ✔ | | |
| Create PO based on available stock | ✔ | | |
| Create PO based on pending "special orders" | ✔ | | |
| Create PO based on inter-company PO | ✔ | | |
| Automatic sequencing of PO numbers | ✔ | | |
| Track suppliers quoted cost and actual cost | ✔ | | |
| Track suppliers expected arrival date | ✔ | | |
| Allow multiple suppliers for each item | ✔ | | |
| Ability to email purchase orders | ✔ | | |
| Ability to electronically submit PO to vendor | ✔ | | |
| View open purchase orders | ✔ | | |
| View purchase order history | ✔ | | |
| View sales and purchase history for each item | ✔ | | |
| Automatically generate a payables entry | ✔ | | |
| View customers waiting for items on PO | ✔ | | |
| Track items marked as backorder | ✔ | | |
| Ability to indicate drop shipping on PO | ✔ | | |
| Mark items back ordered | ✔ | | |
| Receive items without PO | ✔ | | |
| Print price tags at receiving | ✔ | | |
| Print bar codes at receiving | ✔ | | |
| Send notifications when items are received | ✔ | | |
| Interface with general ledger upon receipt | ✔ | | |
| Manage item transfers between locations | ✔ | | |
| Auto-create transfers based on need | ✔ | | |

# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## VENDOR & SUPPLIER MANAGEMENT

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Store and view vendor information | ✓ | | |
| Store multiple addresses per supplier | ✓ | | |
| Store key contact information | ✓ | | |
| Store Supplier notes and account numbers | ✓ | | |
| Store default expense account | ✓ | | |
| View/print a Vendor list report | ✓ | | |
| View invoice, payment and credit history | ✓ | | |
| View and track warranty history | ✓ | | |
| Store current insurance information | ✓ | | |
| Setup vendor categories for reporting | ✓ | | |

## CUSTOMER MANAGEMENT & MARKETING

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Store and view multiple billing addresses | ✓ | | |
| Store and view multiple shipping addresses | ✓ | | |
| Store multiple emails, phone and fax numbers | ✓ | | |
| Store encrypted card on file | ✓ | | |
| Store and view customer type | ✓ | | |
| Store user definable fields | ✓ | | |
| Create pop up alerts for customers | ✓ | | |
| View payment, credit and warranty history | ✓ | | |
| Track lifetime purchase history | ✓ | | |
| Print customer labels | ✓ | | |
| Assign unique pricing for each customer | ✓ | | |
| Manually override default tax | ✓ | | |
| Provide a call history for each customer | ✓ | | |
| Lock accounts to specific sales person | ✓ | | |
| Store pictures and documents on account | ✓ | | |
| Create automatic follow-up action items | ✓ | | |
| Create manual follow-up action items | ✓ | | |
| Track points and issue credit/discount for customer loyalty programs | ✓ | | |
| Limit purchases/place accounts on hold | ✓ | | |
| View water test history from 3rd party water analysis software | ✓ | | |
| Create mailing lists based on multiple criterion | ✓ | | |
| Create custom follow-up campaign streams | ✓ | | |
| Track ROI on advertising and promotions | ✓ | | |

# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## EMPLOYEE MANAGEMENT

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|---|---|---|
| Track and manage employee information | ✔ | | |
| Record audit log of employee transactions | ✔ | | |
| Assign security levels to each employee | ✔ | | |
| Built-in time clock entry | ✔ | | |
| Generate time card reports | ✔ | | |

## ACCOUNTS RECEIVABLE

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|---|---|---|
| Apply and calculate a finance or late charge | ✔ | | |
| Create custom payment terms | ✔ | | |
| Create recurring invoices | ✔ | | |
| Print customer statements (single or en mass) | ✔ | | |
| Reprint statement for a customer or range | ✔ | | |
| Add custom messages to statements | ✔ | | |
| Apply a maximum credit limit for each account | ✔ | | |
| View aged receivables | ✔ | | |
| Retain history of charges and payments for all customers | ✔ | | |
| Track collection status/notes | ✔ | | |
| Receive check payments in batch | ✔ | | |
| Mass process credit cards | ✔ | | |
| Mass invoice customer orders | ✔ | | |
| Mass email customer invoices | ✔ | | |

## ACCOUNTS PAYABLE

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|---|---|---|
| Add multiple due dates to invoice | ✔ | | |
| Pay by due date | ✔ | | |
| Pay by invoice | ✔ | | |
| Apply discounts, taxes and extra fees | ✔ | | |
| Add/adjust invoices | ✔ | | |
| List invoices selected for payment | ✔ | | |
| Print/reprint checks and check register | ✔ | | |
| View vendor account status | ✔ | | |
| Bank reconciliation | ✔ | | |
| Auto-allocate expense amount and GL account based on prior invoices | ✔ | | |
| Import bills electronically from vendors | ✔ | | |
| Track and reconcile credit card statements | ✔ | | |
| Interface with the general ledger | ✔ | | |
| Add partial payment | ✔ | | |
| Track and manage flooring plans | ✔ | | |
| MICR check printing | ✔ | | |
| Check voiding | ✔ | | |

# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## MULTI-STORE

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Single customer file across all stores | ✔ | | |
| Access to all customers regardless of logged in store | ✔ | | |
| View inventory information and stock levels of other stores | ✔ | | |
| Abilty to create purchase orders from any store (with security) | ✔ | | |
| Transfer inventory from store to store | ✔ | | |
| Ability to view, update and report on each stores data in real-time | ✔ | | |
| Single general ledger file auto-allocated by store without multiple GL accounts | ✔ | | |

## GENERAL SYSTEM FEATURES

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| View all printable reports on screen | ✔ | | |
| Single customer file across all stores | ✔ | | |
| Email integration | ✔ | | |
| Export reports to a spreadsheet or PDF | ✔ | | |
| Training mode (Practice with store data) | ✔ | | |
| Web services/APIs for integrations | ✔ | | |
| Integrated payroll services | ✔ | | |
| Master audit log of employee transactions | ✔ | | |

## HARDWARE SUPPORT

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Single customer file across all stores | ✔ | | |
| Cash drawer | ✔ | | |
| Receipt printer | ✔ | | |
| Bar code scanner | ✔ | | |
| Portable scanner for physical counts | ✔ | | |
| Card Swipes | ✔ | | |
| Pin pads | ✔ | | |

## SOFTWARE PROVIDER

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Does vendor offer telephone support? | ✔ | | |
| Does the vendor offer onsite and online training? | ✔ | | |
| Does the vendor offer data conversions? | ✔ | | |
| Does the vendor offer online videos? | ✔ | | |
| Does the vendor offer implementation tools to help guide the process? | ✔ | | |
| Does the vendor offer comprehensive service level agreement? | ✔ | | |
| Can the vendor provide multiple referrals for the product and implementation process? | ✔ | | |

# BUSINESS MANAGEMENT SOFTWARE FEATURE COMPARISON

## GENDERAL LEDGER

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Maintain unlimited accounts and transactions | ✔ | | |
| Track audit trail detail for an unlimited number of years | ✔ | | |
| Post entry to actual date | ✔ | | |
| Flexible chart of accounts | ✔ | | |
| Track/report profit/loss anytime | ✔ | | |
| Drill-down from from ALL financial reports to original transactions | ✔ | | |
| Print financials with period, store/location and budget comparisons | ✔ | | |
| Enter and track budgets by store, period and GL account | ✔ | | |
| Auto-allocate revenue and expenses by store without requiring separate GL accounts | ✔ | | |

## WORK (REPAIR) ORDERS & SHOP MANAGEMENT

| SOFTWARE FEATURES | EVOSUS | VENDOR 2 | VENDOR 3 |
|---|:---:|:---:|:---:|
| Create work estimates | ✔ | | |
| Search work orders by multiple criterion | ✔ | | |
| View complete work order history | ✔ | | |
| Maintain complete equipment service history | ✔ | | |
| Add/view comments for each work order | ✔ | | |
| Create customizable service requests | ✔ | | |
| Flag a work order for high priority | ✔ | | |
| Allow for flat-rate pricing | ✔ | | |
| Ability for techs to record work completed | ✔ | | |
| Warranty claim tracking | ✔ | | |
| Warranty number and expiration date tracking | ✔ | | |
| Flag active warranties | ✔ | | |
| Include warranty and non-warranty items on the same order | ✔ | | |
| Drag-and-drop scheduling calendar | ✔ | | |
| Dispatch view of service calendar | ✔ | | |
| Sortable list view of service calendar | ✔ | | |
| Indicate arrival and departure time on job | ✔ | | |
| Allow multiple technicians per invoice | ✔ | | |
| Sort jobs by route and quadrant/zone | ✔ | | |
| Tech scheduling recommendations based on skill and availability | ✔ | | |
| Integrated mobile service app for techs | ✔ | | |
| Create recurring service orders | ✔ | | |
| Auto-creation of recurring service orders and tasks each month | ✔ | | |
| Ability to mass print work orders and routes | ✔ | | |